

VOLUME XXIV, NO. 11

MARKET SUMMARIES FOR OCTOBER

The October Class III price increased 94 cents from the previous month to \$16.04. The Class II price for October of \$15.29 per hundredweight increased 22 cents from \$15.07 in September. October's Class III-A price decreased \$1.68 from September's level to \$18.13.

Texas: Producers who delivered milk to handlers located in Zones 1 and 2 of the Texas Milk Market Order received \$17.29 per hundredweight for deliveries of milk containing 3.5% butterfat. The October price was up 48 cents from September.

Producers delivered a total of 494,269,161 pounds of milk during October. On a daily basis this represents a decrease of 2.32 percent from the producer receipts level in September and it represents a decrease of 4.50 percent when compared to the producer receipts level of October 1997.

Producer milk classified as Class I during October amounted to 57.08 percent of total producer receipts. This figure is up from September's 55.05 percent and it is up from 55.89 percent in October 1997. The average butterfat test of producer milk pooled during October 1998 was 3.549 percent.

New Mexico - West Texas: Producers who delivered milk to handlers located in Zone 1 of the New Mexico - West Texas Milk Market Order received \$16.63 per hundredweight for deliveries of milk containing 3.5% butterfat. The October price was up 54 cents from its September level.

Producers delivered a total of 137,238,811 pounds of milk during October. On a daily basis this represents an increase of 15.48 percent from the producer receipts level in September and it represents an increase of 3.73 percent when compared to the producer receipts level of October 1997.

Producer milk classified as Class I during October

amounted to 40.90 percent of total producer receipts. This figure is down from 46.83 percent in September and it is down from 43.63 percent in October 1997. The average butterfat test of producer milk pooled during October 1998 was 3.518 percent.

DAIRY OPTIONS PILOT PROGRAM

The Dairy Options Pilot Program (DOPP) is designed to give producers an opportunity to learn how futures and option markets work and at the same time, give producers first hand experience in buying options contracts to insure a minimum price for their milk. The program is run by USDA's, Risk Management Agency.

The program will last six to eight months for each producer. During this time the producer will purchase options on up to a maximum of 600,000 pounds of milk. Through options contracts, the producer can buy a kind of price insurance. When milk prices fall below the floor price bought, the option contract increases in value. The producer will be responsible for 20 percent of the premium (or cost) of each option, while USDA will pay 80 percent of the premium as well as broker fees up to \$30 per option. The four hour training session that the program requires will give the producer a good overview of how options work and how to apply them to an individual operation. Producers will also be given important tips for selecting a broker to work with in the program.

To be eligible, producers must: (1) Operate a farm located in a county selected for the program (Texas -Hopkins, Wood, Van Zandt, Johnson, Comanche, and Erath Counties); (2) Have documented production history of at least 100,000 pounds over any consecutive six month period during the last twelve months; and (3) Volunteer to participate in the pro-

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gram. USDA will be mailing application materials for the DOPP to producers in each of the selected counties. Up to 100 farmers in each of the selected counties can participate.

1999 SPENDING BILL'S DAIRY PROVISIONS

Passage of the 1999 omnibus spending package in October had a number of dairy related provisions included in its agricultural appropriations section of the spending bill: (1) Extends the time frame for Federal Milk Order Reform implementation from April 4, 1999, to October 1, 1999, with clarification of the term "final rule" to be the time period February 1, 1999, through April 4 when the rule is submitted to Congress to permit congressional review; and (2) requires that when the Secretary announces the Basic Formula Price (BFP) for milk, the Secretary shall include costs incurred by producers, including transportation and marketing costs in different regions of the United States.

Also included in the spending bill was a provision for \$200 million in dairy producer "market loss" payments. The income support payments for dairy producers will be distributed in a manner determined by the Secretary of Agriculture. Presently there is no minimum price trigger or maximum payment cap, nor is there any timetable for when the payments should be issued - except the money must be allocated during FY 1999, which ends next September 30.

The bill provides for over \$2.6 billion in payments to farmers for disaster losses, divided into three parts and granting the Secretary to create and implement a disaster program; (1) Livestock Feed Assistance will provide cost-share assistance to dairy and other livestock producers who lost 1998 supplies of feed to disaster; (2) Single Year Disaster will provide \$1.5 billion to assist producers suffering crop losses in 1998; and (3) Multi-Year Disaster, an additional \$875 million for those producers who have suffered a multiple year crop loss.

IN-AREA DISPOSITION OF FLUID MILK PRODUCTS

The Texas order shows that since the period January through September 1994 compared to the same period in 1998 a net increase of Class I in-area route disposition has occurred. The New Mexico West Texas order has seen a net decline of Class I in-area route disposition for the same time period. The trend toward milk products with lower fat content, a nationwide trend, although, is apparent in the data for both orders.

Texas

For the first three quarters of 1998, disposition of fluid milk products in the Texas Order totaled 2,448.0 million pounds, up 5.11 percent when compared to the same period in 1994. The increase was due in part to the relatively strong showing of the lowfat milk products, as well as a positive yet smaller net gain in the whole milk products.

New Mexico - West Texas

For the first three quarters of 1998, disposition of fluid milk products in the New Mexico - West Texas Order totaled 468.4 million pounds, down 1.95 percent compared to the same period in 1994. There was a strong gain in the disposition of lowfat milk products with the exception of 1% milk. Whole milk products did not fare as well falling some 10 percent in the last five years.

	TEXAS								
January - September									
Product	1994	1998	% Change						
Whole Milk Products	Million	Pounds							
Whole	1,087.8	1,102.1	+1.31						
Flavored	52.6	53.9	+2.47						
Total Whole Milk	1,140.4	1,156.0	+1.37						
Lowfat Milk Products									
2%	641.7	636.8	76						
1%	221.4	238.3	+7.63						
Skim	204.3	263.1	+28.78						
Flavored Lowfat	75.4	104.1	+38.06						
Buttermilk and Other	45.8	49.7	+8.52						
Total Lowfat Milk	1,188.6	1,292.0	+8.70						
Combined Total	2,329.0	2,448.0	+5.11						

NEW MEXICO - WEST TEXAS											
January - September											
Product	1994	1998	% Change								
Whole Milk Products	Million I	Pounds									
Whole	277.6	249.4	-10.16								
Flavored	6.7	6.4	-4.48								
Total Whole Milk	284.3	255.8	-10.02								
Lowfat Milk Products											
2%	115.0	119.9	+4.26								
1%	30.6	23.4	-23.53								
Skim	22.3	40.1	+79.82								
Flavored Lowfat	18.2	20.4	+12.09								
Buttermilk and Other	7.3	8.8	+20.55								
Total Lowfat Milk	193.4	212.6	+9.93								
Combined Total	477.7	468.4	-1.95								

TOP TEN TEXAS COUNTIES a/ – OCTOBER 1998

County	Number of Producers		% Change From <u>1997</u>	County	Number of <u>Producers</u>	<u>Pounds</u>	% Change From <u>1997</u>
1. Erath	154	112,792,756	+1.21	7. Wood	73	14,242,795	+4.26
2. Hopkins	257	46,204,705	-6.63	8. Johnson	46	13,871,911	-10.06
3. Comanche	46	35,115,859	+4.43	9. Cherokee	31	10,308,126	-6.85
4. El Paso	9	21,113,901	+4.82	10. Van Zandt	26	7,280,637	+.59
5. Archer	59	17,838,873	-2.35	Ten County Total	728	294,623,938	28 b/
6. Hamilton	27	15,854,375	+5.00	Other Counties Total	<u>561</u>	<u>134,749,013</u>	-4.49
a/ Includes all known Grade b/ Compared to top ten cour				Texas Total	1,289	429,372,951	-1.64

Minimum Prices at 3.5%, for Federal Orders 126 and 138 (Zone 1) Formula Prices (3.5%) and Price Quotations

	Class I a/			Class Uniform a/				Grade A	Block	Spray	
	126	138	Class II	Class III	III-A	126	138	B F Diff.	Butter	Cheese	Powder
Month			Dollars F	Per Hundred	d Wt			¢/Point	Ce	nts Per Pound	
September	14.02	13.21	11.16	12.79	11.87	13.18	12.95	10.6	103.37	137.82	107.11
October	15.23	14.42	12.37	12.83	13.50	14.21	13.56	15.3	137.35	138.35	106.91
November	15.95	15.14	13.09	12.96	14.01	14.70	13.73	16.7	148.42	138.52	107.13
December	15.99	15.18	13.13	13.29	12.46	14.80	13.81	12.2	116.97	141.63	107.40
Averages 1997	14.93	14.12	12.07	12.05	12.36	13.59	12.81	11.3	106.63	129.26	110.01
January 1998	16.12	15.31	13.26	13.25	12.04	14.97	13.68	11.4	110.61	141.65	105.93
February	16.45	15.64	13.59	13.32	12.89	15.00	13.88	14.0	129.63	141.63	105.21
March	16.41	15.60	13.55	12.81	12.67	14.62	13.67	13.5	125.05	137.93	104.67
April	16.48	15.67	13.62	12.01	12.88	14.46	13.24	14.2	128.56	130.72	104.26
May	15.97	15.16	13.11	10.88	13.96	13.93	12.80	17.5	149.45	120.34	103.48
June	15.17	14.36	12.31	13.10	15.38	14.11	13.69	21.7	184.68	140.38	102.89
July	14.04	13.23	11.18	14.77	15.59	13.22	13.04	22.3	191.85	156.56	102.97
August	16.26	15.45	13.40	14.99	16.52	15.50	15.05	24.5	208.30	163.20	104.63
September	17.93	17.12	15.07	15.10	19.81	16.81	16.09	32.5	266.66	165.56	110.07
October	18.15	17.34	15.29	16.04	18.13	17.29	16.63	27.3	231.89	175.34	111.80
November	18.26	17.65	15.40								
December	19.20	18.39	16.34								

a/ Subject to zone and location adjustments. b/ Simple averages

TOP NEW MEXICO COUNTIES a/ - OCTOBER 1998

Co	unty	Number of <u>Producers</u>	Pounds	% Change From <u>1997</u>	County	Number of <u>Producers</u>	Pounds	% Change From <u>1997</u>
1. Cha	aves	41	125,959,712	+5.83	7. Bernalillo	8	10,675,674	+15.54
2. Dor	na Ana	25	60,650,822	38	8. Valencia	11	9,727,217	-12.03
3. Cui	ry	12	46,118,070	+22.67	9. Socorro	8	8,522,085	+28.67
4. Ro	osevelt	31	46,069,290	+13.73				
5. Lea	l	13	31,425,659	+47.94	Nine County Total	155	360,920,934	+10.83
6. Edd	ły	6	21,772,405	+11.71	Other Counties Tota	<u>l 4</u>	<u>4,548,330</u>	-42.61
			ms located in New N the previous year.		New Mexico Total	159	365,469,264	+9.56

a/ All b/ Compared to top counties for the month in the previous year.

POUNDS OF GRADE A MILK MARKETED BY PRODUCERS LOCATED IN TEXAS BY MONTHS: JANUARY 1996 THROUGH OCTOBER 1998, WITH PERCENTAGE COMPARISONS

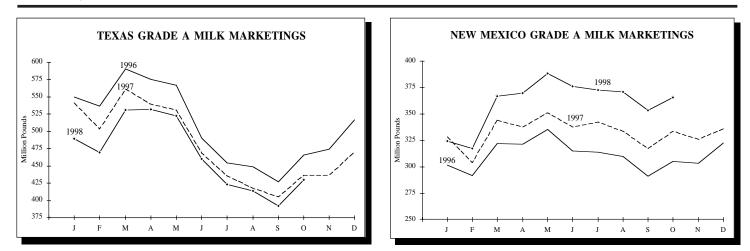
	1996	Number of	1997	Number of	1998	Number of	PERCENT	CHANGE
MONTH	POUNDS	Producers	POUNDS	Producers	POUNDS	Producers	1997/96	1998/97
January	549,914,311	1,786	540,918,023	1,610	491,168,340	1,359	-1.64	-9.20
February	536,326,949	1,773	503,177,566	1,591	469,305,849	1,347	-2.83	-6.73
March	590,936,348	1,745	560,823,025	1,566	532,588,272	1,339	-5.10	-5.03*
April	575,799,475	1,738	539,258,903	1,553	532,823,237	1,336	-6.35	-1.19*
May	567,120,914	1,714	530,457,547	1,550	524,523,430	1,319	-6.46	-1.12*
June	490,380,980	1,683	468,546,651	1,523	464,057,905	1,321	-4.45	96*
July	454,376,230	1,670	435,777,197	1,489	422,973,696	1,305	-4.09	-2.94
August	448,420,253	1,652	417,271,524	1,463	413,296,879	1,298	-6.95	95
September	427,623,846	1,639	405,563,476	1,435	392,427,802	1,300	-5.08	-3.24
October	466,085,603	1,637	436,528,559	1,408	429,372,951	1,289	-6.34	-1.64
November	474,250,855	1,636	436,607,225	1,391			-7.94	
December	<u>516,304,359</u>	1,620	<u>470,803,040</u>	1,368			<u>-8.81</u>	
Years Total	6,098,233,434		5,745,732,736				-5.78	

*Revised figures

POUNDS OF GRADE A MILK MARKETED BY PRODUCERS LOCATED IN NEW MEXICO BY MONTHS: JANUARY 1996 THROUGH OCTOBER 1998, WITH PERCENTAGE COMPARISONS

MONTH	1996 POUNDS	Number of Producers	1997 POUNDS	Number of Producers	1998 POUNDS	Number of Producers	PERCENT 1997/96	CHANGE 1998/97
January	301,646,087	153	328,059,604	156	324,314,276	158	+8.76	-1.14
February	291,741,013	154	303,972,265	156	317,500,751	156	+7.91	+4.45
March	321,854,914	154	343,866,862	157	366,656,779	157	+6.84	+6.63
April	321,032,089	153	337,943,697	157	369,782,775	156	+5.27	+9.42
May	335,537,514	153	350,910,125	158	388,308,155	155	+4.58	+10.66
June	314,856,503	153	337,592,757	158	378,569,203	159	+7.22	+12.14*
July	313,553,863	154	342,391,766	159	372,803,402	157	+9.20	+8.88
August	309,399,050	155	333,406,557	156	370,668,016	156	+7.76	+11.18
September	293,390,938	157	317,181,279	159	353,457,040	155	+8.11	+11.44
October	307,608,027	156	333,587,208	158	365,469,264	159	+8.45	+9.56
November	303,433,595	157	326,212,021	158			+7.51	
December	<u>322,470,035</u>	157	<u>336,117,343</u>	157			+4.23	
Years Total	3,736,523,628		3,991,241,484				+6.82	

*Revised figures



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TEXAS AND NEW MEXICO MARKET COMPONENT TEST

	Butt	erfat	Prot	<u>ein</u>	Lact	ose	<u>S-N</u>	<u>l-F</u>	<u>SC</u>	<u>C*</u>
Month	<u>TX</u>	NM	<u>TX</u>	NM	<u>TX</u>	NM	<u></u>	NM	<u>TX</u>	NM
October	3.62	3.53	3.28	3.23	4.75	4.81	8.75	8.75	410	256
November	3.78	3.67	3.32	3.27	4.74	4.78	8.76	8.76	366	238
December	3.80	3.74	3.30	3.28	4.80	4.81	8.80	8.81	378	290
Average 1997	3.58	3.50	3.22	3.17	4.77	4.80	8.70	8.68	409	269
January 1998	3.74	3.75	3.25	3.24	4.80	4.80	8.76	8.76	409	408
February	3.66	3.63	3.22	3.21	4.81	4.82	8.74	8.75	379	325
March	3.64	3.60	3.24	3.20	4.80	4.82	8.75	8.74	372	305
April	3.52	3.52	3.21	3.17	4.81	4.84	8.73	8.71	336	274
May	3.46	3.41	3.17	3.13	4.79	4.83	8.68	8.67	339	256
June	3.43	3.37	3.15	3.11	4.77	4.83	8.63	8.63	385	254
July	3.41	3.33	3.14	3.08	4.75	4.81	8.59	8.57	417	273
August	3.44	3.37	3.17	3.11	4.73	4.79	8.60	8.60	424	272
September	3.51	3.40	3.22	3.17	4.72	4.77	8.64	8.65	431	262
October	3.58	3.50	3.30	3.28	4.74	4.78	8.74	8.76	403	255
* In thousands.										

NEW MEXICO - WEST TEXAS MILK MARKET AT A GLANCE

	REPORTED OCT. 1998	REPORTED SEP. 1998	REPORTED OCT. 1997
TOTAL UTILIZATION			
CLASSI	57,601,819	54,977,071	59,302,821
CLASS II	7,862,623	7,632,892	7,387,798
CLASS III/III-A	75,589,811	66,521,352	70,460,307
CLOSING INVENTORY (CLASS I, II AND III)	5,578,668	5,787,537	6,152,564
TOTAL UTILIZATION	146,632,921	134,918,852	143,303,490
	, ,		, ,
DAILY CLASS I UTILIZATION	1,858,123	1,832,569	1,912,994
OCTDAILY CLASS I COMPARED TO:		+ 1.39%	- 2.87%
CLASS I YEAR TO DATE (IN THOUSANDS)	547,385	489,784	554,956
% CHANGE FROM PREVIOUS YEAR	- 1.37%	- 1.19%	- 4.85%
TOTAL RECEIPTS			
PRODUCER RECEIPTS CLASSIFIED AS CLASS I	56,126,183	53,858,518	57,718,647
PRODUCER RECEIPTS CLASSIFIED AS CLASS II	6,628,391	6,539,865	4,922,767
PRODUCER RECEIPTS CLASSIFIED AS CLASS III/III-A	74,484,237	54,615,031	69,662,993
TOTAL PRODUCER RECEIPTS	137,238,811	115,013,414	132,304,407
OTHER SOURCE A/	3,606,567	14,320,893	3,081,821
OPENING INVENTORY	5,787,537	5,584,545	7,885,009
OVERAGE	6		32,253
TOTAL RECEIPTS	146,632,921	134,918,852	143,303,490
DAILY PRODUCER RECEIPTS	4,427,058	3,833,780	4,267,884
OCTDAILY PRODUCER RECEIPTS COMPARED TO:	7,727,000	+ 15.48%	+ 3.73%
PRODUCER RECEIPTS YEAR TO DATE (IN THOUSANDS)	1,608,084	1,470,846	1,760,578
% CHANGE FROM PREVIOUS YEAR	- 8.66%	- 9.67%	+ 4.65%
AVERAGE BUTTERFAT TEST OF PRODUCER RECEIPTS	3.518%	3.403%	3.562%
% PRODUCER MILK CLASSIFIED AS CLASS I	40.90%	46.83%	43.63%
NUMBER OF PRODUCERS	175	139	130
AVERAGE DAILY DELIVERY PER PRODUCER	25,297	27,581	32,830
NUMBER OF POOL HANDLERS	11	11	17

A/ INCLUDES MILK, SKIM MILK, CREAM AND SKIM EQUIVALENT OF CONCENTRATED SKIM MILK PRODUCTS

THE MARKET ADMINISTRATOR'S **REPORT**

TEXAS MARKETING AREA NEW MEXICO - WEST TEXAS MARKETING AREA RICHARD FLEMING, MARKET ADMINISTRATOR P.O. BOX 110939, CARROLLTON, TEXAS 75011-0939 (972) 245-6060 FAX(972) 245-3211

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TEXAS MILK MARKET AT A GLANCE

	REPORTED OCT. 1998	REPORTED <u>SEP. 1998</u>	REPORTED OCT. 1997
TOTAL UTILIZATION			
CLASS I	288,093,204	273,349,569	289,145,892
CLASS II	107,405,481	110,353,916	107,475,320
CLASS III/III-A	126,895,902	136,685,764	142,581,671
CLOSING INVENTORY (CLASS I, II AND III)	27,027,698	27,102,425	28,380,134
TOTAL UTILIZATION	549,422,285	547,491,674	567,583,017
DAILY CLASS I UTILIZATION	9,293,329	9,111,652	9,327,287
OCTDAILY CLASS I COMPARED TO:		+ 1.99%	37%
CLASS I YEAR TO DATE (IN THOUSANDS)	2,693,426	2,405,332	2,763,484
% CHANGE FROM PREVIOUS YEAR	- 2.54%	- 2.79%	+ 1.04%
TOTAL RECEIPTS			
PRODUCER RECEIPTS CLASSIFIED AS CLASS I	282,121,595	269,555,073	289,276,386
PRODUCER RECEIPTS CLASSIFIED AS CLASS II	87,474,515	88,215,058	93,390,610
PRODUCER RECEIPTS CLASSIFIED AS CLASS III/III-A	124,673,051	131,890,353	134,900,721
TOTAL PRODUCER RECEIPTS	494,269,161	489,660,484	517,567,717
OTHER SOURCE A/	28,517,502	30,957,632	17,557,055
OPENING INVENTORY	26,635,090	26,873,558	32,387,164
OVERAGE	532	E 47 404 074	71,081
TOTAL RECEIPTS	549,422,285	547,491,674	567,583,017
DAILY PRODUCER RECEIPTS	15,944,166	16,322,016	16,695,733
OCTDAILY PRODUCER RECEIPTS COMPARED TO:		- 2.32%	- 4.50%
PRODUCER RECEIPTS YEAR TO DATE (IN THOUSANDS)	4,989,809	4,495,540	5,379,129
% CHANGE FROM PREVIOUS YEAR	- 7.24%	- 7.53%	- 3.48%
AVERAGE BUTTERFAT TEST OF PRODUCER RECEIPTS	3.549%	3.465%	3.593%
% PRODUCER MILK CLASSIFIED AS CLASS I	57.08%	55.05%	55.89%
NUMBER OF PRODUCERS	1,476	1,502	1,440
AVERAGE DAILY DELIVERY PER PRODUCER	10,802	10,867	11,594
NUMBER OF POOL HANDLERS	28	29	32

A/ INCLUDES MILK, SKIM MILK, CREAM AND SKIM EQUIVALENT OF CONCENTRATED SKIM MILK PRODUCTS.