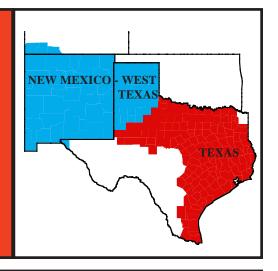
#### THE MARKET ADMINISTRATOR'S



#### TEXAS MARKETING AREA **NEW MEXICO - WEST TEXAS MARKETING AREA**

P.O. BOX 110939, CARROLLTON, TEXAS 75011-0939

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VOLUME XXV, NO. 7

**JULY 1999** 

#### MARKET SUMMARIES FOR JUNE

The June Class III price increased 16 cents from the previous month to \$11.42. The Class II price for June of \$12.11 per hundredweight increased 19 cents from \$11.92 in May. June's Class III-A price increased \$1.67 from May's level to \$13.29.

Texas: Producers who delivered milk to handlers located in Zones 1 and 2 of the Texas Milk Market Order received \$13.37 per hundredweight for deliveries of milk containing 3.5% butterfat. The June price was up 40 cents from May.

Producers delivered a total of 627,741,857 pounds of milk during June. On a daily basis this represents a decrease of 13.32 percent from the producer receipts level in May but it represents an increase of 47.61 percent when compared to the producer receipts level of June 1998.

Producer milk classified as Class I during June amounted to 41.65 percent of total producer receipts. This figure is up from May's 36.39 percent but it is down from 59.68 percent in June 1998. The average butterfat test of producer milk pooled during June 1999 was 3.510 percent.

New Mexico - West Texas: Producers who delivered milk to handlers located in Zone 1 of the New Mexico -West Texas Milk Market Order received \$12.84 per hundredweight for deliveries of milk containing 3.5% butterfat. The June price was up 41 cents from its May level.

Producers delivered a total of 102,889,957 pounds of milk during June. On a daily basis this represents a decrease of 18.26 percent from the producer receipts level in May and it represents a decrease of 33.80 percent when compared to the producer receipts level of June 1998.

Producer milk classified as Class I during June amounted to 47.07 percent of total producer receipts. This figure is up from 37.92 percent in May and it is up from 31.98 percent in June 1998. The average butterfat test of producer milk pooled during June 1999 was 3.475 percent.

#### LOSS ASSISTANCE PROGRAM

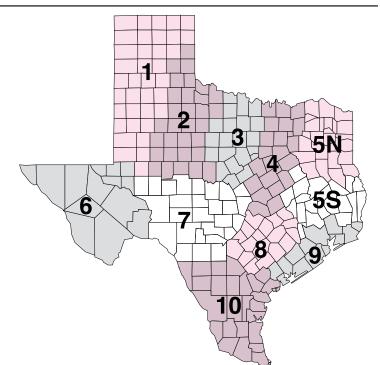
USDA's CCC has announced the rate at which dairy farmers are being paid under USDA's Dairy Market Loss Assistance Program. Distribution of payments under the program began June 16 and should be completed by June 30, 1999. Under the program, CCC makes \$200 million in payments to dairy farmers, who are suffering from record low milk prices. The \$200 million, appropriated by the Congress for this purpose, is being divided among dairy operations based on each operation's production of milk in 1997 or 1998. Payments are limited to the first 26,000 cwt. of production in the selected year. The payment rate is 22.47897 cents per cwt. The payment was calculated so as not to dilute assistance available to smaller dairy farmers who may be in the most need of the assistance and to spread the payments more equitably among all dairy operations.

#### DAIRY FARMERS TO VOTE ON MARKET ORDER REFORM PLAN

Dairy farmers will begin voting August 2, 1999, on the U.S. Department of Agriculture's plan to consolidate and modernize the nation's milk marketing order system. Released on March 31, 1999, following an extensive process of collecting public views involving thousands of comments and analyses, the USDA plan consolidates the current 31 marketing orders into 11, as required by the 1996 Farm Bill, and makes several other important reforms, including the pricing for Class I milk. Dairy farmers will have until August 6, 1999, to mail their ballots to USDA under procedures that require two-thirds of the eligible voters in each order to approve the changes. Qualified cooperative associations of producers will be permitted to cast bloc votes on behalf of their members. USDA will publish details of the referendum in a future issue of the Federal Register.

## TEXAS GEOGRAPHIC REGIONS

| AREA  | REGION NAME  |
|---|--|
| 1<br>2<br>3<br>4<br>5N<br>5S<br>6<br>7<br>8 | HIGH PLAINS LOW PLAINS CROSSTIMBERS BLACKLANDS NORTH EAST SOUTH EAST TRANS-PECOS EDWARDS PLATEAU SOUTH CENTRAL UPPER COAST |
| 10  | SOUTH  |



#### TEXAS DAIRY MILK COMPONENTS FOR GEOGRAPHIC REGIONS - MAY 1999

|        | NUMBER OF  | % OF MILK | PERCENT   | PERCENT | PERCENT | PERCENT | SCC     |
|--------|------------|-----------|-----------|---------|---------|---------|---------|
| REGION | PRODUCER'S | MARKETED  | BUTTERFAT | PROTEIN | LACTOSE | S-N-F   | (1,000) |
| 1      | 21         | 4.61      | 3.56      | 3.16    | 4.80    | 8.68    | 304     |
| 2      | 16         | 1.62      | 3.66      | 3.20    | 4.79    | 8.71    | 340     |
| 3      | 372        | 48.28     | 3.53      | 3.19    | 4.78    | 8.69    | 331     |
| 4      | 154        | 8.33      | 3.58      | 3.21    | 4.78    | 8.70    | 378     |
| 5N     | 520        | 25.26     | 3.44      | 3.21    | 4.80    | 8.73    | 405     |
| 5S     | 25         | 0.68      | 3.40      | 3.15    | 4.72    | 8.59    | 407     |
| 6      | 13         | 5.40      | 3.39      | 3.11    | 4.75    | 8.57    | 252     |
| 7      | 19         | 1.77      | 3.56      | 3.22    | 4.76    | 8.70    | 299     |
| 8      | 61         | 2.62      | 3.73      | 3.25    | 4.73    | 8.70    | 365     |
| 9      | 4          | 0.14      | 3.38      | 3.14    | 4.68    | 8.53    | 460     |
| 10     | 14         | 1.28      | 4.05      | 3.45    | 4.74    | 8.91    | 349     |
| TOTAL  | 1,219      | 100.00    | 3.52      | 3.19    | 4.80    | 8.70    | 348     |

#### TEXAS DAIRY MILKING HERD SIZE ARRAY FOR GEOGRAPHIC REGIONS\* - MAY 1999

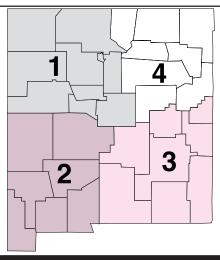
NUMBER OF FARMS PER HERD SIZE GROUP

|        |       | (MILKING COW NUMBERS) |         |         |          |        |              |  |  |
|--------|-------|-----------------------|---------|---------|----------|--------|--------------|--|--|
| REGION | 0-100 | 101-250               | 251-500 | 501-750 | 751-1000 | 1001-> | Milking Cows |  |  |
| 1      | 1     | 4                     | 8       | 1       | 4        | 3      | 14,047       |  |  |
| 2      | 7     | 5                     | 2       | 0       | 0        | 2      | 4,945        |  |  |
| 3      | 88    | 117                   | 80      | 27      | 19       | 41     | 147,149      |  |  |
| 4      | 73    | 55                    | 17      | 7       | 0        | 2      | 25,372       |  |  |
| 5N     | 260   | 180                   | 65      | 10      | 3        | 2      | 76,985       |  |  |
| 5S     | 19    | 4                     | 2       | 0       | 0        | 0      | 2,085        |  |  |
| 6      | 3     | 1                     | 2       | 1       | 0        | 6      | 16,462       |  |  |
| 7      | 11    | 1                     | 3       | 1       | 2        | 1      | 5,406        |  |  |
| 8      | 38    | 15                    | 5       | 3       | 0        | 0      | 7,985        |  |  |
| 9      | 1     | 3                     | 0       | 0       | 0        | 0      | 423          |  |  |
| 10     | 2     | 7                     | 2       | 2       | 1        | 0      | 3,900        |  |  |
| TOTAL  | 503   | 392                   | 186     | 52      | 29       | 57     | 304,758      |  |  |

<sup>\*</sup>ESTIMATED BASED ON A 55 LB/DAY/COW AVERAGE

#### NEW MEXICO GEOGRAPHIC REGIONS

| AREA | REGION NAME |
|------|-------------|
| 1    | NORTHWEST   |
| 2    | SOUTHWEST   |
| 3    | SOUTHEAST   |
| 4    | NORTHEAST   |



#### NEW MEXICO DAIRY MILK COMPONENTS FOR GEOGRAPHIC REGIONS - MAY 1999

|        | NUMBER OF  | % OF MILK | PERCENT   | PERCENT | PERCENT | PERCENT | SCC     |
|--------|------------|-----------|-----------|---------|---------|---------|---------|
| REGION | PRODUCER'S | MARKETED  | BUTTERFAT | PROTEIN | LACTOSE | S-N-F   | (1,000) |
| 1      | 19         | 5.04      | 3.59      | 3.20    | 4.80    | 8.72    | 190     |
| 2      | 32         | 20.65     | 3.47      | 3.15    | 4.81    | 8.67    | 201     |
| 3      | 106        | 74.31     | 3.48      | 3.17    | 4.77    | 8.65    | 257     |
| 4      | 0          | 0         | 0         | 0       | 0       | 0       | 0       |
| TOTAL  | 157        | 100.00    | 3.48      | 3.16    | 4.79    | 8.66    | 240     |

#### NEW MEXICO DAIRY MILKING HERD SIZE FOR GEOGRAPHIC REGIONS\* - MAY 1999

NUMBER OF FARMS PER HERD SIZE GROUP

|                |               | (MILKING COW NUMBERS) |          |           |           |        |              |  |  |  |
|----------------|---------------|-----------------------|----------|-----------|-----------|--------|--------------|--|--|--|
| REGION         | 0-250         | 251-500               | 501-1000 | 1001-2000 | 2001-3000 | 3001-> | Milking Cows |  |  |  |
| 1              | 9             | 3                     | 5        | 0         | 2         | 0      | 10,431       |  |  |  |
| 2              | 1             | 5                     | 4        | 18        | 3         | 1      | 42,715       |  |  |  |
| 3              | 12            | 6                     | 20       | 37        | 24        | 7      | 153,728      |  |  |  |
| 4              | 0             | 0                     | 0        | 0         | 0         | 0      | 0            |  |  |  |
| TOTAL          | 22            | 14                    | 29       | 55        | 29        | 8      | 206,874      |  |  |  |
| *ESTIMATED BAS | SED ON A 65 L | B/DAY/COW AVERAC      | SE .     |           |           |        |              |  |  |  |

| Minimum Prices at | 3.5%, f | or Fede | ral Order | s 126 an    | d 138 ( | Zone 1 | ) Fori | mula Pric | es (3.5%) a | nd Price Q    | uotations |
|-------------------|---------|---------|-----------|-------------|---------|--------|--------|-----------|-------------|---------------|-----------|
|                   | Cla     | ss I a/ |           |             | Class   | Unifo  | orm a/ |           | Grade A     | Block         | Spray     |
|                   | 126     | 138     | Class II  | Class III   | III-A   | 126    | 138    | B F Diff. | Butter      | Cheese        | Powder    |
| Month             |         |         | Dollars F | Per Hundred | d Wt    |        |        | ¢/Point   | Ce          | nts Per Pound |           |
| April             | 16.48   | 15.67   | 13.62     | 12.01       | 12.88   | 14.46  | 13.24  | 14.2      | 128.56      | 130.72        | 104.26    |
| May               | 15.97   | 15.16   | 13.11     | 10.88       | 13.96   | 13.93  | 12.80  | 17.5      | 149.45      | 120.34        | 103.48    |
| June              | 15.17   | 14.36   | 12.31     | 13.10       | 15.38   | 14.11  | 13.69  | 21.7      | 184.68      | 140.38        | 102.89    |
| July              | 14.04   | 13.23   | 11.18     | 14.77       | 15.59   | 13.22  | 13.04  | 22.3      | 191.85      | 156.56        | 102.97    |
| August            | 16.26   | 15.45   | 13.40     | 14.99       | 16.52   | 15.50  | 15.05  | 24.5      | 208.30      | 163.20        | 104.63    |
| September         | 17.93   | 17.12   | 15.07     | 15.10       | 19.81   | 16.81  | 16.09  | 32.5      | 266.66      | 165.56        | 110.07    |
| October           | 18.15   | 17.34   | 15.29     | 16.04       | 18.13   | 17.29  | 16.63  | 27.3      | 231.89      | 175.34        | 111.80    |
| November          | 18.26   | 17.45   | 15.40     | 16.84       | 14.87   | 17.44  | 16.89  | 17.8      | 165.47      | 183.17        | 112.50    |
| December          | 19.20   | 18.39   | 16.34     | 17.34       | 13.48   | 17.85  | 17.08  | 13.2      | 132.31      | 187.07        | 114.90    |
| Averages 1998b/   | 16.70   | 15.89   | 13.84     | 14.20       | 14.85   | 15.43  | 14.65  | 19.2      | 168.71      | 153.63        | 106.94    |
| January 1999      | 20.00   | 19.19   | 17.14     | 16.27       | 13.12   | 18.03  | 16.68  | 13.7      | 133.22      | 175.95        | 108.93    |
| February          | 20.50   | 19.69   | 17.64     | 10.27       | 12.78   | 16.27  | 19.03  | 13.9      | 122.53      | 130.10        | 104.37    |
| March             | 19.43   | 18.62   | 16.57     | 11.62       | 12.36   | 15.76  | 14.49  | 13.2      | 120.27      | 130.92        | 102.39    |
| April             | 13.43   | 12.62   | 10.57     | 11.81       | 11.06   | 12.33  | 12.03  | 9.5       | 93.98       | 131.31        | 102.28    |
| May               | 14.78   | 13.97   | 11.92     | 11.26       | 11.62   | 12.97  | 12.43  | 11.1      | 103.89      | 126.61        | 102.28    |
| June              | 14.97   | 14.16   | 12.11     | 11.42       | 13.29   | 13.37  | 12.84  | 16.1      | 140.31      | 127.47        | 101.39    |
| July              | 14.42   | 13.61   | 11.56     |             |         |        |        |           |             |               |           |
| August            | 14.58   | 13.77   | 11.72     |             |         |        |        |           |             |               |           |

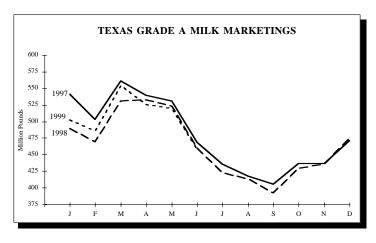
a/ Subject to zone and location adjustments. b/ Simple averages

## POUNDS OF GRADE A MILK MARKETED BY PRODUCERS LOCATED IN TEXAS BY MONTHS: JANUARY 1997 THROUGH JUNE 1999, WITH PERCENTAGE COMPARISONS

|             | 1997          | Number of | 1998          | Number of | 1999        | Number of | <b>PERCENT</b> | CHANGE  |
|-------------|---------------|-----------|---------------|-----------|-------------|-----------|----------------|---------|
| MONTH       | POUNDS        | Producers | POUNDS        | Producers | POUNDS      | Producers | 1998/97        | 1999/98 |
| January     | 540,918,023   | 1,610     | 491,168,340   | 1,359     | 501,754,729 | 1,251     | -9.20          | +2.16   |
| February    | 503,177,566   | 1,591     | 469,305,849   | 1,347     | 486,044,271 | 1,245     | -6.73          | +3.57   |
| March       | 560,823,025   | 1,566     | 532,588,272   | 1,339     | 553,983,640 | 1,241     | -5.03          | +4.02   |
| April       | 539,258,903   | 1,553     | 532,823,237   | 1,336     | 525,773,380 | 1,233     | -1.19          | -1.32   |
| May         | 530,457,547   | 1,550     | 524,523,430   | 1,319     | 519,613,189 | 1,219     | -1.12          | 94      |
| June        | 468,546,651   | 1,523     | 464,057,905   | 1,321     | 458,247,406 | 1,216     | 96             | -1.25   |
| July        | 435,777,197   | 1,489     | 422,973,696   | 1,305     |             |           | -2.94          |         |
| August      | 417,271,524   | 1,463     | 413,296,879   | 1,298     |             |           | 95             |         |
| September   | 405,563,476   | 1,435     | 392,427,802   | 1,300     |             |           | -3.24          |         |
| October     | 436,528,559   | 1,408     | 429,372,951   | 1,289     |             |           | -1.64          |         |
| November    | 436,607,225   | 1,391     | 435,572,798   | 1,271     |             |           | 27             |         |
| December    | 470,803,040   | 1,368     | 474,573,747   | 1,260     |             |           | +.80           |         |
| Years Total | 5,745,732,736 |           | 5,582,684,906 |           |             |           | -2.84          |         |

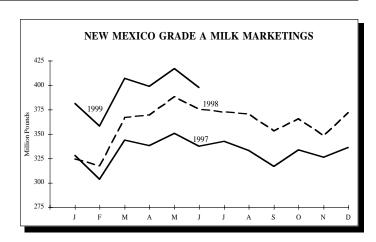
## POUNDS OF GRADE A MILK MARKETED BY PRODUCERS LOCATED IN NEW MEXICO BY MONTHS: JANUARY 1997 THROUGH JUNE 1999, WITH PERCENTAGE COMPARISONS

| MONTH       | 1997<br>POUNDS | Number of<br>Producers | 1998<br>POUNDS | Number of<br>Producers | 1999<br>POUNDS | Number of<br>Producers | PERCENT<br>1998/97 | CHANGE<br>1999/98 |
|-------------|----------------|------------------------|----------------|------------------------|----------------|------------------------|--------------------|-------------------|
| January     | 328,059,604    | 156                    | 324,314,276    | 158                    | 381,115,401    | 156                    | -1.14              | +17.51            |
| February    | 303,972,265    | 156                    | 317,500,751    | 156                    | 358,049,940    | 157                    | +4.45              | +12.77            |
| March       | 343,866,862    | 157                    | 366,656,779    | 157                    | 406,789,374    | 156                    | +6.63              | +10.95            |
| April       | 337,943,697    | 157                    | 369,782,775    | 156                    | 399,229,362    | 157                    | +9.42              | +7.96             |
| May         | 350,910,125    | 158                    | 388,308,155    | 155                    | 416,852,251    | 157                    | +10.66             | +7.35             |
| June        | 337,592,757    | 158                    | 378,569,203    | 159                    | 397,483,877    | 159                    | +12.14             | +5.00             |
| July        | 342,391,766    | 159                    | 372,803,402    | 157                    |                |                        | +8.88              |                   |
| August      | 333,406,557    | 156                    | 370,668,016    | 156                    |                |                        | +11.18             |                   |
| September   | 317,181,279    | 159                    | 353,457,040    | 155                    |                |                        | +11.44             |                   |
| October     | 333,587,208    | 158                    | 365,469,264    | 159                    |                |                        | +9.56              |                   |
| November    | 326,212,021    | 158                    | 348,126,652    | 158                    |                |                        | +6.75              |                   |
| December    | 336,117,343    | 157                    | 371,894,332    | 157                    |                |                        | +10.64             |                   |
| Years Total | 3,991,241,484  |                        | 4,327,550,645  |                        |                |                        | +8.43              |                   |



\*Revised figures

\*Revised figures



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|                 | Butt | <u>erfat</u> | Prot | <u>tein</u> | Lact | ose       | <u>S-N</u> | <u>l-F</u> | SC  | <u>C*</u> |
|-----------------|------|--------------|------|-------------|------|-----------|------------|------------|-----|-----------|
| <u>Month</u>    | TX   | NM           | TX   | NM          | TX   | <u>NM</u> | TX         | NM         | TX  | <u>NM</u> |
| June            | 3.43 | 3.37         | 3.15 | 3.11        | 4.77 | 4.83      | 8.63       | 8.63       | 385 | 254       |
| July            | 3.41 | 3.33         | 3.14 | 3.08        | 4.75 | 4.81      | 8.59       | 8.57       | 417 | 273       |
| August          | 3.44 | 3.37         | 3.17 | 3.11        | 4.73 | 4.79      | 8.60       | 8.60       | 424 | 272       |
| September       | 3.51 | 3.40         | 3.22 | 3.17        | 4.72 | 4.77      | 8.64       | 8.65       | 431 | 262       |
| October         | 3.58 | 3.50         | 3.30 | 3.28        | 4.74 | 4.78      | 8.74       | 8.76       | 403 | 255       |
| November        | 3.71 | 3.65         | 3.33 | 3.32        | 4.78 | 4.78      | 8.81       | 8.79       | 387 | 271       |
| December        | 3.71 | 3.67         | 3.34 | 3.32        | 4.78 | 4.77      | 8.81       | 8.80       | 378 | 263       |
| Average 1998    | 3.57 | 3.52         | 3.23 | 3.20        | 4.77 | 4.80      | 8.71       | 8.70       | 388 | 285       |
| January 1999    | 3.67 | 3.64         | 3.30 | 3.26        | 4.78 | 4.78      | 8.78       | 8.75       | 375 | 261       |
| February        | 3.59 | 3.60         | 3.25 | 3.24        | 4.78 | 4.77      | 8.74       | 8.72       | 351 | 267       |
| March           | 3.59 | 3.57         | 3.26 | 3.22        | 4.81 | 4.78      | 8.76       | 8.71       | 346 | 255       |
| April           | 3.50 | 3.52         | 3.23 | 3.20        | 4.81 | 4.79      | 8.74       | 8.69       | 342 | 242       |
| May             | 3.52 | 3.48         | 3.19 | 3.16        | 4.80 | 4.79      | 8.70       | 8.66       | 348 | 240       |
| June            | 3.53 | 3.45         | 3.19 | 3.14        | 4.76 | 4.79      | 8.66       | 8.63       | 395 | 265       |
| * In thousands. |      |              |      |             |      |           |            |            |     |           |

### **NEW MEXICO - WEST TEXAS MILK MARKET AT A GLANCE**

|   | REPORTED<br>JUNE 1999 | REPORTED<br>MAY 1999  | REPORTED<br>JUNE 1998 |
|---|-----------------------|-----------------------|-----------------------|
| TOTAL UTILIZATION   |                       |                       |                       |
| CLASS I   | 50,960,915            | 52,455,665            | 51,861,173            |
| CLASS II  | 9,625,223             | 7,897,766             | 9,873,157             |
| CLASS III/III-A   | 47,524,128            | 72,532,280            | 98,764,133            |
| CLOSING INVENTORY (CLASS I, II AND III)                             | 5,777,367             | 6,115,551             | 5,725,408             |
| TOTAL UTILIZATION   | 113,887,633           | 139,001,262           | 166,223,871           |
| TOTAL STILIZATION   | 110,001,000           | 100,001,202           | 100,220,071           |
| DAILY CLASS I UTILIZATION   | 1,698,697             | 1,692,118             | 1,728,706             |
| JUNE -DAILY CLASS I COMPARED TO:                                    | , ,                   | + .39%                | - 1.74%               |
| CLASS I YEAR TO DATE (IN THOUSANDS)                                 | 322,395               | 271,434               | 326,804               |
| % CHANGE FROM PREVIOUS YEAR   | - 1.35%               | - 1.28%               | 66%                   |
|   |                       |                       |                       |
| TOTAL RECEIPTS  |                       |                       |                       |
| PRODUCER RECEIPTS CLASSIFIED AS CLASS I                             | 48,428,289            | 49,321,672            | 49,698,705            |
| PRODUCER RECEIPTS CLASSIFIED AS CLASS II                            | 8,063,277             | 6,766,003             | 8,473,430             |
| PRODUCER RECEIPTS CLASSIFIED AS CLASS III/III-A                     | 46,398,391            | 73,984,602            | 97,244,117            |
| TOTAL PRODUCER RECEIPTS   | 102,889,957           | 130,072,277           | 155,416,252           |
| OTHER SOURCE A/   | 4,880,129             | 4,838,918             | 3,541,109             |
| OPENING INVENTORY   | 6,117,547             | 4,087,923             | 6,732,898             |
| OVERAGE   |                       | 2,144                 | 533,612               |
| TOTAL RECEIPTS  | 113,887,633           | 139,001,262           | 166,223,871           |
| DAIL V DDODUCED DECEIDTS  | 2 420 005             | 4.405.000             | E 400 E 40            |
| DAILY PRODUCER RECEIPTS  JUNE -DAILY PRODUCER RECEIPTS COMPARED TO: | 3,429,665             | 4,195,880<br>- 18.26% | 5,180,542<br>- 33.80% |
| PRODUCER RECEIPTS YEAR TO DATE (IN THOUSANDS)                       | 744.640               |                       |                       |
| % CHANGE FROM PREVIOUS YEAR   | 744,649<br>- 37.19%   | 641,759               | 1,185,513<br>+ 2.60%  |
| AVERAGE BUTTERFAT TEST OF PRODUCER RECEIPTS                         | - 37.19%<br>3.475%    | - 37.70%<br>3.515%    | + 2.60%<br>3.370%     |
|   |                       |                       |                       |
| % PRODUCER MILK CLASSIFIED AS CLASS I                               | 47.07%<br>77          | 37.92%                | 31.98%                |
| NUMBER OF PRODUCERS   |                       | 89<br>47 145          | 120                   |
| AVERAGE DAILY DELIVERY PER PRODUCER                                 | 44,541                | 47,145                | 43,171                |
| NUMBER OF POOL HANDLERS   | 9                     | 9                     | 12                    |

# THE MARKET ADMINISTRATOR'S REPORT TEXAS MARKETING AREA NEW MEXICO - WEST TEXAS MARKETING AREA RICHARD FLEMING, MARKET ADMINISTRATOR P.O. BOX 110939, CARROLLTON, TEXAS 75011-0939 (972) 245-6060 FAX(972) 245-3211

BULK RATE U.S. POSTAGE P A I D Carrollton, TX Permit No. 343

#### **RETURN SERVICE REQUESTED**

| TEXAS MILK MARKET AT A GLANCE                   |                       |                      |                    |
|---|-----------------------|----------------------|--------------------|
|   | REPORTED<br>JUNE 1999 | REPORTED<br>MAY 1999 | REPORTED JUNE 1998 |
| TOTAL UTILIZATION                               |                       |                      |                    |
| CLASS I   | 263,658,633           | 275,060,730          | 252,695,102        |
| CLASS II  | 132,713,086           | 127,610,354          | 131,889,335        |
| CLASS III/III-A                                 | 255,157,298           | 362,042,586          | 54,837,424         |
| CLOSING INVENTORY (CLASS I, II AND III)         | 27,301,066            | 31,036,483           | 25,580,960         |
| TOTAL UTILIZATION                               | 678,830,083           | 795,750,153          | 465,002,821        |
| DAILY CLASS I UTILIZATION                       | 8,788,621             | 8,872,927            | 8,423,170          |
| JUNE -DAILY CLASS I COMPARED TO:                |                       | 95%                  | + 4.34%            |
| CLASS I YEAR TO DATE (IN THOUSANDS)             | 1,640,562             | 1,376,904            | 1,586,452          |
| % CHANGE FROM PREVIOUS YEAR                     | + 3.41%               | + 3.23%              | - 4.58%            |
| TOTAL RECEIPTS                                  |                       |                      |                    |
| PRODUCER RECEIPTS CLASSIFIED AS CLASS I         | 261,442,919           | 272,319,231          | 253,781,188        |
| PRODUCER RECEIPTS CLASSIFIED AS CLASS II        | 121,702,930           | 117,983,729          | 122,186,913        |
| PRODUCER RECEIPTS CLASSIFIED AS CLASS III/III-A | 244,596,008           | 358,022,184          | 49,298,549         |
| TOTAL PRODUCER RECEIPTS                         | 627,741,857           | 748,325,144          | 425,266,650        |
| OTHER SOURCE A/                                 | 20,051,743            | 19,530,050           | 10,056,401         |
| OPENING INVENTORY OVERAGE                       | 31,036,483            | 27,894,959           | 29,679,770         |
| TOTAL RECEIPTS                                  | 678,830,083           | 795,750,153          | 465,002,821        |
| DAILY PRODUCER RECEIPTS                         | 20,924,729            | 24,139,521           | 14,175,555         |
| JUNE -DAILY PRODUCER RECEIPTS COMPARED TO:      |                       | - 13.32%             | + 47.61%           |
| PRODUCER RECEIPTS YEAR TO DATE (IN THOUSANDS)   | 3,686,838             | 3,059,096            | 3,234,606          |
| % CHANGE FROM PREVIOUS YEAR                     | + 13.98%              | + 8.89%              | - 9.37%            |
| AVERAGE BUTTERFAT TEST OF PRODUCER RECEIPTS     | 3.510%                | 3.507%               | 3.430%             |
| % PRODUCER MILK CLASSIFIED AS CLASS I           | 41.65%                | 36.39%               | 59.68%             |
| NUMBER OF PRODUCERS                             | 1,327                 | 1,314                | 1,390              |
| AVERAGE DAILY DELIVERY PER PRODUCER             | 15,768                | 18,371               | 10,198             |
| NUMBER OF POOL HANDLERS                         | 33                    | 34                   | 32                 |

A/ INCLUDES MILK, SKIM MILK, CREAM AND SKIM EQUIVALENT OF CONCENTRATED SKIM MILK PRODUCTS.